



2012 Portfolio Summer Associate

Industry Function	Nonprofit/Venture Philanthropy Social Investing, Financial Analysis
Employer	Acumen Fund
Job Title	Summer Associate – Portfolios (2-3 positions)
Location	New York, NY
App. Deadline	February 3, 2012
Start Date	TBD
Salary	\$600/wk. <i>(Note: Find out if you are eligible for a supplemental grant from your school's internship fund.)</i>

Organization

Acumen Fund is a global non-profit venture fund. We invest patient capital in social entrepreneurs building transformative businesses that serve the poor. The companies we invest in focus on delivering affordable, critical goods and services – like health, housing, water, agriculture, and energy – through innovative, market-oriented approaches in South Asia and Africa.

Job Description

Acumen Fund will hire several Summer Associates to help research in portfolios and metrics, support high-potential investments, and conduct due diligence when opportunities arise. These associates will be able to use their business skills in researching and analyzing organizations and will get practical insights into a new approach in social investing. The business analysis will focus primarily in our current portfolio areas:

- Health – invests in technology that presents an opportunity to profoundly alter market dynamics in the healthcare landscape of the developing world.
- Housing – invests in self-sustaining, scalable enterprises that focus on both supply of housing and credit for housing, and on broader financial innovations that provide economic access to the poor.
- Water – invests capital and management support in financially sustainable and scalable enterprises that make safe and sufficient water accessible to the poor.
- Agriculture – invests in financially sustainable and scalable enterprises that improve smallholder farmers' access to better agricultural inputs and equipment.
- Energy – invests capital and management support in financially sustainable and scalable enterprises that make renewable energy options accessible to the poor.
- Education – invests in financially sustainable models for increasing access to higher quality learning and vocational services for the poor.

Acumen Fund also provides hands-on management support to enterprises in its portfolios, and summer associates are also asked to assist with specific projects addressing management challenges of portfolio companies. Some deliverables in the past have included financial models, competitor analyses, marketing strategies, and an exploration of export opportunities.

Job Significance: The summer associate will be critical to further developing the portfolio of investments that Acumen Fund will consider funding, and to supporting our existing investments.

Supervisor

Raj Kundra, Deputy Chief Investment Officer

Qualifications

- MBA candidate or Master's candidate in a relevant field
- Experience in financial analysis and modeling
- Ability to take initiative with research and analysis

- Commitment to, and enthusiasm for, Acumen's mission and business model, and respect for our core values: generosity, accountability, humility, audacity, listening, leadership and respect
- International work experience preferred
- Academic training or work experience focused on health, housing, water, agriculture, or energy
- Capacity to work with NGO/business managers in different countries/cultures
- Capability to present investment ideas in memoranda to senior management and advisors

To Apply

Application deadline: February 3, 2012. E-mail cover letter and resume to Mr. Raj Kundra at summerassociates@acumenfund.org. Please send the cover letter and resume as separate attachments, labeled as follows: AF-Portfolio-[your last name]-Cover and AF-Portfolio-[your last name]-Resume. In your cover letter, highlight aspects of your experience that are relevant for this job, including volunteer service, and explain why you are interested in working with this organization.