



Agriculture Portfolio Associate or Agriculture Portfolio Manager*

About Acumen Fund

Acumen Fund is a global non-profit venture capital fund, focused on supporting the delivery of critical goods and services at affordable prices to the four billion people earning less than four dollars a day in India, Pakistan, Kenya, Tanzania and Uganda. Acumen Fund seeks to prove that targeted investments, combined with large doses of business acumen, can build thriving enterprises that serve vast numbers of the poor. Its country offices in India, Pakistan and Kenya work closely with the New York team to identify and support local social enterprises. Through our investments we address problems of poverty using market based approaches, demonstrating that there is a role for patient capital, intensive management assistance, and knowledge sharing at the base of the pyramid. Acumen Fund has successfully impacted over 10 million lives so far, through over \$35 million invested in South Asia and Africa (More at: www.acumenfund.org).

Since 2003, Acumen Fund has developed its activity in the agriculture sector through three investments in the irrigation segment, as well through investments in agro-processing businesses. In 2008, Acumen decided to make agriculture a significant part of our work and create a new, dedicated portfolio and raised \$7 million to support this development.

Position Description

The hire will coordinate activities related to agriculture in East Africa and the development of our investments in the sector in Uganda, Kenya, Tanzania. S/he will also be expected to play a significant role globally, helping to build agricultural expertise in the organization. Based on qualifications and experience, the position will be created as an Associate or a Manager position.

Specific responsibilities include:

- Identify new investments, carry out due diligence and investment activities on potential investments, with a strong focus on the water sector;
- Prepare, present and maintain detailed investment documentation for Acumen Fund Senior Management, Acumen's Investment Committee, and the Acumen Fund Board of Directors;
- Help manage relationships with upcoming agriculture investments in the region;
- Provide management support to agriculture investees.

The Portfolio Associate or Manager will report to the Global Water & Agriculture Portfolio Manager.

Qualifications

Candidates for the role should have (i) a strong knowledge in the agricultural sector and/or a deep business/finance experience, (ii) experience in East Africa, (iii) a passionate commitment to Acumen Fund's mission of tackling the tough issue of poverty, (iv) a strong entrepreneurial spirit and (v) an excellent ability to execute. A master's degree in business administration or a relevant field for the project and over three years of work experience are highly desirable.

Compensation

Acumen Fund offers a competitive compensation package commensurate with experience. Limited relocation assistance is available.

Location

Nairobi, Kenya

To Apply

Send a cover letter and resume to agri@acumenfund.org

* The level of the position will depend on the background and experience of the applicant who is selected.